Paul J. Pari

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Career Objective: To obtain a position which will benefit from my Federal Student Aid

compliance, government relations, and school management experience.

Summary: 30 years of experience in Federal Student Aid; including positions in

school management.

Experience:

7/2022-Present **President, Paul Pari and Associates**

- Student File Reviews
- Financial Aid Office Training; All Types of R2T4 Training
- Assistance with Regulatory Compliance issues
- US Dept of Education Program Review Preparation
- Response to US Dept of Education Program Review Report / Annual CPA Audit Report

12/2001-7/2022 Vice President of Compliance & Training

Educational Compliance Management (ECM)

A third-party servicer of financial aid serving over 150 post-secondary institutions with a combined enrollment of over 40,000 students.

- Experienced with all types of Title IV applications: Change of Ownership, Initial, Recertification and ECAR updates; well known by US Department of Education staff in all FSA School Participation Divisions.
- Prepared 20+ institutions for a US Department of Education Program Review.
- Assisted institutions with response to CPA compliance audit and US Department of Education Program Review reports.
- Assisted institutions with the development of their Consumer Information and Policy and Procedure Manual for Federal Student Aid compliance.
- Developed and presented training workshops for financial aid/bursar staff including R2T4 (Clock hour, Credit hour, Term based with modules).
- Reviewed student financial aid and bursar files for Title IV compliance.
- Assisted institutions with the submission of their FISAP reports.
- Analyzed and managed client requests.

2/2000-12/2001 Associate Director of Financial Aid

Berkeley College, NY campus

A degree granting institution with a student body of over 1500 students. Majors include Business, Computer Science, and Fashion.

- Assisted the Director of Financial Aid with the general operations of the department.
- Trained new financial aid associates.
- Packaged students.

7/1990-1/2000 **Director**

Hair Design Institute, Brooklyn, NY

License granting institution for professional cosmetologists

Student body of over 150 students.

9/1987-7/1990 **Admissions Officer**

Hair Design Institute, Brooklyn, NY

Increased student enrollment by 100%, twice.

6/1982-9/1987 **Financial Aid Officer**

Hair Design Institute, Brooklyn, NY

Packaged and processed financial aid for over 150 students.

Education: Bachelor of Business Administration.

Baruch College, The City University of New York.

Membership: NYSFAAA, NASFAA

DEAC On-site evaluator. Working knowledge of Title IV regulations Other: and

Higher Education Act. Strong analytical and communication skills. A

people person.

References available upon request