

William Weinrauch

Senior Business Technology Professional

Results-driven leader with multinational executive experience focused on delivering business value. Advance business capabilities, aligning corporate technology investments with business goals and objectives. Excellent communication skills, problem solving skills, and extensive cross industry experience.

WORK EXPERIENCE

IT Manager

SHERWIN WILLIAMS COMPANY - Cleveland, OH -

2015 - 2017

Led software development efforts and played key role in development of IT governance model that promoted data driven decision making and focused on business outcomes that optimize value.

- Shaped demand by establishing investment categories for application portfolio and assisted in assessing costs according to importance of those assets to business.
- Established and maintained client relationships through regular communication, developing common purpose and better aligning project and technology portfolios with business unit objectives.
- Developed Operating Model for IT Steering Committee serving as bridge between strategy and organizational design; streamlining decision making process and enhancing overall agility.
- Functioned in Portfolio Management capacity, planning and aligning IT initiatives with corporate priorities, leading to more efficient resource utilization and project prioritization.
- Increased transparency to costs, capacity and consumption trends, providing monthly reports to business unit stakeholders thereby moving away from assumption-based decision making.
- Developed Application Portfolio Management practice aligning software development initiatives with business unit objectives and overall corporate strategies.

Principal Consultant

BVIT GROUP - Cleveland, OH -

2013 - 2015

Provided advisory services to businesses to achieve greater business value and overall performance gains through effective use of information technology.

- Planned, organized, and conducted analytical studies surrounding operational and procedural improvements in service delivery, corporate IT best practices, standards development, business performance management, business / IT alignment and vendor management; leading to more efficient and effective use of IT services.
- Led effort to investigate feasibility of developing mobile application focused on collaboration and emergency response, including requirements definition, technical architecture, development of RFI, market studies and business plan development.

Chief Technology Officer

CTPARTNERS, EXECUTIVE SEARCH - Cleveland, OH -

2003 - 2013

Accountable for organizational leadership and IT investments. Advised line managers regarding IT-dependent business ventures and in defining project priorities. Built IT infrastructure to support North American, Latin American, European, and Asian operations. Managed team of 25 professionals.

- Ensured business and technology strategy integration through Chairing of Monthly IT Steering Committee Meeting.
- Eliminated cost, complexities, and confusion, automating and enhancing various business processes related to customer satisfaction, financial reporting, and Human Resources, achieving organizational goals.
- Improved quality of technology investments, creating and managing Portfolio Management practice. Attained greater resource utilization, defined project priorities and speed of solution delivery.
- Negotiated contract to relocate data center to co- location facility, leading subsequent move, and initially saving over \$450K with future savings, over 3-year term of \$500K.

Director of IT Operations

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2000 - 2003

Led infrastructure and IT Operations functions to include planning, organizing, and managing staff and overall operations to ensure stable operation of organization's IT infrastructure.

- Decreased expenses approximately \$400K over 18 months conducting performance review of existing environment and launched improvement initiatives to address deficiencies.
- Established control system reviewing monthly billing activity with telecommunications service providers verifying billing rates are correct and credits due are recovered; preventing overpayment of approximately \$100K annually.
- Restructured Operations organization around value creation while optimizing operational effectiveness. Improved overall operational efficiencies and leveraged pricing discounts by consolidating numerous solution providers, maintenance agreements and contracts.

EDUCATION

Bachelor of Science in Business Administration

DYKE COLLEGE - Cleveland, OH

CASE WESTERN RESERVE UNIVERSITY - Cleveland, OH

SKILLS

Leadership, Business Relationship Management, Strategic Planning, Portfolio Management, Problem Solving, Change Management, Project Management

LINKS

<http://www.linkedin.com/in/bill-weinrauch-55b2316>

CERTIFICATIONS/LICENSES

PMP

2014-08 - 2021-08

Project Management Professional

ADDITIONAL INFORMATION

Project Management Professional (PMP Certified)

Member of Project Management Institute

Certified Scrum Master

Completed ITIL Foundation Training