

Jerome Leeds

Executive Profile

Over 35 years' experience in manufacturing and managing multiple projects concurrently with strong detail, problem solving and follow through capabilities. Through my negotiation and mediation skills built cohesive teams that achieve results by focusing on problem solving.

Career Achievements

- Operating my own business for over 45 years, gaining experience in all capacities, including accounting, sales, engineering and manufacturing processes.
- Expanded sales of current company to include international sales to Europe, Mexico and Japan.
- Mediated business to business disputes both as an independent mediator and business person.

Qualification Highlights

- Through out my career I have been involved in manufacturing various products for both commercial and retail sales.
- Designed and implemented manufacturing processes to reduce cost and lead times while improving quality.

Professional Background

President 1988 to Present
Technical Engineered Products Fairport Harbor, OH
Oversee all phases of manufacturing, sales, and designs of a safety product sold to the power tool industry both domestically and internationally. Actively involved in maintaining ANSI and UL standards for abrasive wheels and power tools.

President 1985 to 1989 *Interstate Material Supply* Westlake, OH

Managed sales and production operations in Ohio, Georgia and Florida offices with full responsibilities for profit and loss. Products included traffic control cabinets and accessories.

President 1980 to 1985 *Leeds Manufacturing Co, Inc* Cleveland, OH

Started the Company as a manufacturer's representative then expanded into manufacturing of components for traffic signals, specialty fasteners and glass decorating.

Education

B.B.A., Business Cincinnati, OH
University of Cincinnati

Goldman Sachs 10,000 Small Business
Cuyahoga Community College

Mediation Training - October 2000
Better Business Bureau

Business, Family & Divorce Mediation Training – April 2004
American Center for Conflict Resolution

Affiliations

- American National Standards Institute, 1990 – present – Chairman of ANSI B7.1
- Underwriters Laboratories IAC, STP, 1990 - present
- MANO - Mediation Association of NE Ohio - 2000 – present - Treasurer
- Lakewood College – Board member 2006 – present – Chairman of the Board